



 New York Council of Nonprofits, Inc.  
Unleashing the Power of Nonprofits

# 2024 MEMBERSHIP BENEFITS

*Resources for growth  
and community impact*



**Council Services Plus**

Insurance Solutions for Today's Nonprofits



**Good Causes**

Fiscal Sponsorship and More



**BoardStrong**

Because Governance Matters

ALBANY

BINGHAMTON

NYC

POUGHKEEPSIE

1-800-515-5012

[www.nycon.org](http://www.nycon.org)

[info@nycon.org](mailto:info@nycon.org)

# WELCOME TO nycon

The New York Council of Nonprofits (NYCON) works together with our members, community representatives, and funders to build the capacity of nonprofits, in order to enhance the quality of life in our local communities.

We also work in close partnership with government officials (federal, state, and local) and the private sector (community foundations, private foundations, and United Way) to educate and directly assist their nonprofit constituencies.

We are a 501(C)(3) statewide association that provides a collective voice for the nonprofit sector and serves as a crucial advocate and ally.

We are leaders in delivering top-rate, innovative programs in almost every area of nonprofit operations and governance, helping nonprofits achieve sustainability and growth.

When you're looking for professional support dedicated to your organization's success, start with the NYCON Family.



**Megan T. Allen**  
Chief Executive Officer  
New York Council of Nonprofits

**nycon**  
A Family of Services Working Together  
to Serve the Nonprofit Community

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# Council Services Plus

Insurance Solutions for Today's Nonprofits

Council Services Plus' mission is to provide quality service, comprehensive coverage, and competitively priced insurance and employee benefits to nonprofits and related organizations in a manner that strengthens the work of the New York Council of Nonprofits and the nonprofit community.

Insurance and employee benefit products include but are not limited to:

- Directors & Officers (D&O) Liability Insurance\*
- Dental Insurance\*
- Basic Term Life Insurance\*
- Vision\*
- Flexible Spending Account (FSA) Program\*
- Health Insurance
- Commercial General Liability Insurance (CGL) - Professional, Property, Abuse, etc.
- Contents and Property Coverage
- Commercial Auto Liability
- Worker's Compensation
- Insurance Consulting and Assessments
- Special Events Coverage
- Cyber Security/Liability
- Student/Volunteer/Participant Accident Insurance
- Volunteer Disability Benefits
- Statutory Disability (DBL) and Paid Family Leave (PFL)
- Unemployment Savings Program
- Long Term Disability (LTD)
- Employee Assistance Program (EAP) and more

\*Including products available exclusively to NYCON members



Contact Eric Laughlin at [elaughlin@councilservicesplus.com](mailto:elaughlin@councilservicesplus.com)  
877-501-4277 ext. 128 for more information.



# Good Causes

Fiscal Sponsorship and More



Good Causes provides fiscal sponsorship, employee administration and a temporary home for programs in transition to emerging charitable groups in New York State and nationwide. Good Causes has worked with many respected New York and national grantmakers and successfully administered federal, state, and local governmental grants on behalf of its clients.

Visit [goodcausesinc.org](https://goodcausesinc.org) to learn more.



# BoardStrong

Because Governance Matters



BoardStrong is a comprehensive board building solution providing board recruitment, education and development services. High-touch, personalized board placements, access to BoardStrong's digital board matching and education platform, and a team of expert board trainers and facilitators.

Visit [boardstrong.org](https://boardstrong.org) to learn more.



## MEMBERSHIP COSTS

Budget	Dues
Under \$25, 000	\$60.00
\$25,000 to \$50,000	\$80.00
\$50,000 to \$500,000	\$130.00
\$500,000 to \$1 Million	\$160.00
\$1 Million to \$2 Million	\$225.00
\$2 Million to \$3 Million	\$325.00
\$3 Million to \$5 Million	\$425.00
\$5 Million to \$7 Million	\$550.00
\$7 Million to \$10 Million	\$600.00
\$10 Million+	\$700.00

## WHAT'S INCLUDED

- Phone/Email Assistance & Advice
- Governance, Organizational Assessment, Strategic Planning, Fund Development, Financial Management, Compliance
- Tools & Resources
- Monthly Webinars
- Nonprofit Job Board Postings
- Events, Nonprofit News, Action Alerts
- Publications of NYCON studies and surveys
- Answers to quick questions through our website, [NYCON.org/services/get-assistance](http://NYCON.org/services/get-assistance)
- 30 minutes of free consulting with NYCON staff and much more

**Learn more about the support and services available to you!**



Register for a Membership Benefits Orientation  
[www.nycon.org/news-events/events](http://www.nycon.org/news-events/events)

## YOUR MEMBERSHIP MAY BE COVERED:



NYCON partners with associations across New York State who will cover or significantly discount NYCON membership for their members, affiliates or grantees. Ask your association representative if they cover NYCON benefits.

# NYCON SERVICES: CAPACITY BUILDING

NYCON provides a wide array of high quality, affordable solutions. With thousands of members, we work to build the capacity of organizations and communities to enhance the quality of life through responsive, cost-effective services. These services include:

- Governance & Board Building
- Fiscal Sponsorship Services
- Financial Management
- Fund Development Planning
- Human Resources\* and Executive Transitions
- Legal Assistance, Document Filing & Corporate Compliance
- Community Needs Assessments
- Organizational Design & Management Assistance
- Program Development & Evaluation
- Strategic Restructuring & Affiliations
- Strategic Planning Facilitation

*\*new resources available in 2024*

Contact our Membership Office for more information at [membership@nycon.org](mailto:membership@nycon.org) or 800-515-5012 ext. 126.

## ***How Much Do NYCON's Consulting Services Cost?***

- Consulting services are often exclusive to NYCON members
- Rates for consulting services are \$175+ per hour.
- Rates for attorney-led legal assistance start at \$250 per hour.

## ***Need Assistance Funding a Capacity Building Project?***

Financial support for capacity building services may be available thanks to our generous funding partners including the New York Council on the Arts, The Scriven Foundation, The Dyson Foundation, The Farash Foundation and more. Be sure to inquire with our experts.

# NYCON SERVICES: ONLINE RESOURCES

## *NYCON Member Dashboard*

NYCON Members can create their own Member Dashboard Account. This benefit is available to each member organization's staff and board list. The Member Dashboard holds our vast Resource Library, Recorded Webinar Library, and allows members to submit free job postings, register for free/discounted events at the member rate, and update their organization information if needed.

## *Budget & Cash Flow Toolkit*

Designed with the needs and resources of small to medium sized nonprofits in mind, NYCON's Chief Fiscal Officer and staff designed a valuable tool for developing a streamlined, compliant, and easy to understand budget.

**\$299 for NYCON Members**

**\$399 for Nonmembers**

## *Nonprofit Job Board*

Free to NYCON Members, submit open positions at your nonprofit to post on our Nonprofit Job Board. Posting is easy: log into your Member Account and click Post Job Opening.

**FREE for NYCON Members**

## *Grantstation.com Discount*

GrantStation.com offers nonprofit organizations, educational institutions, and government agencies the opportunity to identify potential funding sources for their programs or projects. They also mentor organizations through the grantseeking process.

**NYCON Members pay \$95/year for Grantstation.com**

**(Normally \$699)**

## *Corporate Partner Directory*

NYCON Members have access to a listing of organizations that have chosen to partner with NYCON to provide additional services to nonprofits. Some Corporate partners also provide discounts for NYCON Members.

Contact the Membership Office for more information at  
membership@nycon.org or 800-515-5012 ext. 126.

# NYCON EVENTS:



## CAMP FINANCE

For more information visit  
[nycon.org/news-events/camp-finance](https://nycon.org/news-events/camp-finance)

Camp Finance is an annual two-day retreat for executive directors, financial staff, board members, practitioners, fundraisers, marketing & communications staff, development staff & more.

Camp Finance is the premier financial management conference for nonprofit organizations in New York State. The conference provides an opportunity for nonprofit decision-makers to learn from the foremost thinkers in financial management, philanthropy, fundraising, marketing, and communications, as well as nonprofit policy and advocacy. Attendees can expect to leave the conference with new insights, strategies, and tools to help them navigate the complex financial landscape of the nonprofit sector.

*Members-only preferred rates available!*



## EXECUTIVE DIRECTOR LEADERSHIP RETREATS

For more information visit  
[nycon.org/news-events/ed-retreats](https://nycon.org/news-events/ed-retreats)

As an executive director with less than five years of experience, attending NYCON's Exclusive Director Leadership Retreats can help you develop valuable skills to advance your career. This program offers practical training in nonprofit executive leadership, management, and problem-solving, and is tailored to engage participants in organization-specific conversations with both instructors and peers, incorporating real-world elements to explore nonprofit sector challenges and opportunities.